







# **Mission & Strategy**



Our mission is to lift the veil on this budding industry, celebrate its innovations, destigmatize the products, and educate the market.

### How do we do that?

We build lasting partnerships with innovative brands to bring our audience value and help build our partners' businesses in the process.

### **EDUCATE**

Businesses and consumers on the industry.

### **INSPIRE**

New innovations in cannabis science and tech.

### **LFAD**

The conversation on cannabis's impact.

### **TRANSFORM**

How people view the cannabis industry.

## The Strategy

Cannabis & Tech Today is a global leader of a new publishing model we call "New Print" – a strategy that GfK Research found has a 120% ROI.

Leveraging ultra-premium print quality (\$9.99 per issue), a multi-channel digital distribution strategy, and our growing list of global event partners, we ensure our award-winning content and our advertising partners get in front of the largest possible audience.



## **Editorial Outline**

Cannabis & Tech Today is not another life-style magazine. We blend the science, cutting-edge technologies, news, and innovative profiles businesses and consumers crave. The recurring sections include:

- Technology
- Innovator Profiles
- Science
- Legislation
- Media & Entertainment
- Innovative Products

- Women in Business
- Blockchain and Security
- Jobs of the Future
- Tech Zone
- Sustainability
- Events and Conferences



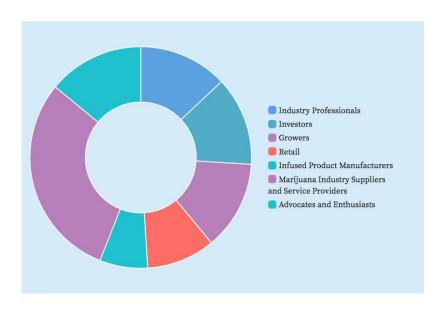
"Our company was one of the initial advertisers with Cannabis & Tech and we're glad we were. The magazine is very professional, has loads of great information, marrying the cannabis industry with high tech. We continue to advertise with them, not only because of the quality of the publication, but also because of how great they are to work with to get our name out there through social media and great content."

Jamie English, Director of Marketing, Surna Inc.

# Our Audience By the Numbers

We are a B2B and high-end B2C publication for cannabis industry professionals, investors, growers, retailers, product manufacturers, industry suppliers, service providers, and enthusiasts.

Our readers are educated, have disposable income, and care about business best practices, innovations, science, and other critical developments in the industry.





# **Editorial Calendar**

### **Fall 2020**

**ISSUE FOCUS: Packaging + Retail** 

**Packaging:** Sourcing materials closer to home, sustainable packaging, amplifying marketing & visibility • High-Profile Influencers • Packaging Innovators • Retail Strategies • Key Legislators •

Security • The Lab • I Stand with Social Equity: Insider Perspectives

• From Closet to Corporation • Building Brand Value Through Sustainability

Estimated Close Date: EST. 10/30/2020

### Winter 2020

ISSUE FOCUS: Innovator of the Year / Most Innovative Products / Sustainability Awards

Estimated Close Date: EST. 12/1/2020

### Spring 2021

**ISSUE FOCUS: Cultivation & Lighting** 

Estimated Close Date: Feb. 15, 2021

### Summer 2020

**ISSUE FOCUS: Innovations Lead The Charge** 

Estimated Close Date: EST. May 15, 2021





### **Key Figures**

- 75,000 print impressions per quarter
- 3:1 pass along readership (our magazine doesn't get thrown away)
- 275,000 digital impressions per quarter
- National newsstand distribution
- Onsite distribution at major cannabis events
- Website & Newsletter impressions of 1.1 million per year through subscribers and page visitors.

### **National Newsstand**



### **Digital Delivery Platforms**













### **Event Partner Distribution**















### **Section Sponsorships**

Want to be associated with a full section of our magazine, such as our sections dedicated to Sustainability, Security, or Science? Become a section sponsor and get your logo on every page of that section.

**Cost:** \$1,500 – only available in addition to a Full Page Ad or larger.



Advertise in a magazine that represents the highest print quality available – award-winning editorial, 50 lb cardstock glossy cover, perfect bound, and advertisements from only the most innovative brands.

#### Ad sizes and rates include:

- Full Page \$7,500 (\$2,500 per month)
- Double Page Spread \$12,000 (\$4,000 per month)
- Half Page \$4,500 (\$1,500 per month)
- 1/6 Page \$825 (\$275 per month)
- Outside Back Cover \$19,950 (\$6,650 per month)
- Inside Front Cover \$14,950 (\$4,983 per month)
- Inside Back Cover \$10,750 (\$3,583 per month)
- Table of Contents \$8,950 (\$2,983 per month)



An example of native advertising is on the right in the image above.

### Native Advertising

Increase engagement with your advertising by creating (or having us create) a native ad. These ads are thought leadership and best practice articles that feel like a natural part of the magazine. Whether you write it yourself or one of our specialists writes it for you, this is an opportunity to share your company's vision with our readers.

### We offer two native advertising options:

- Native Advertising (Created by You) \$6,000
- Native Advertising (Created by Our Team)\$7,500

\*No more than 500 words per native ad. All native ads will be designated as "Brought To You By (Company Name)". Native advertising produced by our team will align to our editorial standards and AP Style Guide – i.e., it'll be thought leadership, not a sales pitch.





# FB Live and Onsite Event Video Interview

Facebook Live video and onsite event interview with thought-leader from your company with professional production.

Cost: \$2,500



### **Product Review Video Shoot**

Video review of your product with professional production.

Cost: \$1,500



### **Exclusive Product Deal Of The Week**

Newsletter campaign/social promotion and product featured in online store. **Cost: \$1,500** 









### **Social Media Promotion**

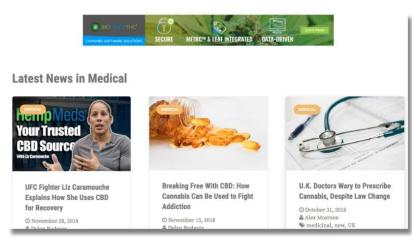
Boost the impact of your advertisements by having us send your creative and messaging out via our social channels – Twitter, Instagram, Facebook, and LinkedIn.

- 1 Post per Month (All Channels) \$500
- 3 Posts per Month (All Channels) \$1,250









### Newsletter Banner Ads

Want to get your ad in front of our audience in a more personalized way? Purchase a spot in our weekly newsletter! It'll be delivered to the inboxes of over 8,000 subscribers.

Cost: \$500 per send

### **Digital Banner Ads**

Advertise on our website for one month with a banner ad on our home page and get tens of thousands of eyeballs on your company's promotions and creative.

Cost: \$500 for one month

Ask about Custom Publishing, Podcasts, Agency Services, Brand Ambassadors, and Product Placement in major motion pictures and music videos.



# Rates Card / Packages



Fall Issue: Runs for 3 Months

**Press Date:** 

Nov. 15, 2020

**Tentative** 

#### **EDITORIAL TOPICS:**

- Packaging sourcing materials closer to home, sustainable packaging,
- amplifying marketing & visibility
- High-Profile Influencers
- Packaging Innovators
- Retail Strategies
- Key Legislators
- Security
- The Lab
- I Stand with Social Equity: Insider Perspectives
- From Closet to Corporation
- Building Brand Value Through Sustainability

#### **PACKAGES:**

### **Extreme Value Package**

Six months in print and digital for less than the price of one full page

- Two full page ads Fall and Winter 2020 (Print and Digital)
- Two episode sponsor of the Cannabis Tech Talks podcast
- Six months standard business directory listing on cannatechtoday.com
- Six months of banner ads on Cannabis & Tech Today Online
- Online Editorial Consideration Will be sent out through Social Media and Newsletter
- Unlimited digital distribution rights for each issue

### Only \$7,500 NET

Upgrade to Two Double page Spreads for only \$4,500 more = \$12,000 NET



# Rates Card / Packages

### 9 Month Digital Deluxe package

- Premium B2B directory listing for one year on cannatechtoday.com
- 3 Direct email blasts to our subscriber base
- Nine months banner ads
- Three episode sponsor of the Cannabis Tech Talks podcast
- Nine newsletter banner ads
- One online native ad
- One online interview / product feature to be shared through Social media and newsletter
- Ongoing online editorial consideration for CannaTechToday.com
- Four Product Reviews in print and online
- One 'Deal of the Week' newsletter featured product / service
- One hour consulting
- Six months social media collaboration.
- Full page ad in Fall, Winter 2020 and Spring 2021, (print and digital editions)
- Unlimited digital distribution rights for each issue
- Up to 50 copies of publication

### Only \$12,360 NET

### 12 Month Digital Domination Package

- Premium B2B directory listing for one year on cannatechtoday.com
- 6 Direct email blasts to our subscriber base
- Twelve months banner ads on CannaTechToday.com
- Six episode sponsor of the Cannabis
   Tech Talks podcast
- Twelve newsletter banner ads
- Three online native ad
- One online interview / product feature to be shared through Social media and newsletter
- Ongoing online editorial consideration for CannaTechToday.com
- Four Product Reviews in print and online
- 1 deal of the week newsletter featured product / service
- Four hours consulting
- Twelve months social media collaboration
- Four Double Page spreads Fall, Winter 2020, Spring, Summer 2021 issues
- Unlimited digital distribution rights for each issue
- ONE section sponsorship per issue subject to availability
- Up to 100 copies of publication. More available on request

### Only \$35,800 NET

\*Unlimited Digital distribution rights and custom landing page to share out. \*\*Payment terms are Net 15 as standard, alternate payment must be agreed to by CFO \*\*\*Agency Services offered at legacy partner discount (PR, custom publishing, writing, web services, etc)



# Rates Card / Packages

### Investor Spotlight Package

- Print editorial inside Cannabis & Tech Today 250 words
- Online editorial post on Cannabis & Tech Today online
- 60 second commercial slot on Investor track
- Consideration for Cannabis Tech Talks podcast appearance
- ¼ page ad inside Investor Spotlight section of Cannabis & Tech Today
- Investor Spotlight post on Concentrated CannaTech Newsletter and Social Media outlets
- Deluxe Business Listing on Cannabis & Tech Today online for 3 months
- One direct email blast to newsletter subscriber

### **ONLY \$4,200 NET**

### Shark Spotlight Package

- Print editorial inside Cannabis & Tech Today 500 words
- 2 minute video pitch on Investor track
- Sponsorship one episode of Cannabis Tech Talks
- Consideration for Cannabis Tech Talks podcast appearance
- Online editorial post on Cannabis & Tech Today online
- ½ page ad inside Investor Spotlight section of Cannabis & Tech Today
- Investor Spotlight post on Concentrated CannaTech Newsletter and Social Media outlets
- Premium Business Listing on Cannabis & Tech Today online for 3 months
- One direct email blast to newsletter subscriber base

#### **ONLY \$7,500 NET**



# **Print Specifications**

### **IMPORTANT:**



Please DO NOT include any printer's marks (crops, registration, or color bars, etc.)



On Full Page and Spread ads please double-check bleed is set to .25" on all sides

### **Full Page**

**Trim:** 8.375" x 10.875" **Bleed:** 8.875" x 11.375"

Extend artwork .25" past trim on all 4

sides.

Live Area: 7.875" x 10.375"

Keep all pertinent text & imagery within this space. Minimum recommended safety is

3/8" inside the trim line

### **Half Page**

Size: 7.875" x 5"

Contain within .5 border if needed

No Bleed

### **Double Page Spread**

Trim: 16.75" x 10.875"

Bleed: 17.25" x 11.375"

Extend artwork .25" past trim on all 4

sides.

Live Area: 16.25" x 10.375"

Gutter: 1" center, no text

### 1/6 Page

Horizontal: 5" x 2.5"

Floating Ads -- No Bleed

**Vertical:** 2.5" x 5"

### **Full Page Templates Available**









Click icon to initiate template download

### File Requirements

#### **Preferred File Format:**

Press Ready High Resolution PDF

Resolution: 300 DPI

Color Format: CMYK only

Quality: Maximum

Compress text & line art

### Other File Formats Accepted:

High Resolution, unlayered TIFF

Resolution: 300 dpi Color: CMYK, process

#### File Submission

For files under 10MB, please email advertisement to: production@goipw.com

Files are also accepted through Drop Box, Google Drive or other digital file delivery methods.





# **Digital Specifications**

### Banner 728 x 90

# 728 x 90

728 x 90 Banner | GIF, JPG, PNG | Max file size: 200 kb

### Rectangle 300 x 250



300 x 250 Rectangle | GIF, JPG, PNG | Max file size: 200 kb

### File Requirements

RESOLUTION: 72dpi // Color: RGB // Format: GIF, JPG, PNG

Remember: Include in your email the URL to which the advertisement should be directed when clicked.

# **More Information**

### **Published By**



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